

CITY OF ALAMEDA

Memorandum

To: Honorable Mayor and
Members of the City Council

From: Lisa Goldman
Acting City Manager

Date: June 7, 2011

Re: Hold a Public Hearing to Adopt a Resolution Establishing Integrated Waste Collection Ceiling Rates and Service Fees for Alameda County Industries, Inc. for Rate Period 10 (July 2011 to June 2012) and Allocate \$210,000 from the Integrated Waste Management Account

BACKGROUND

On April 16, 2002, the City entered into a franchise agreement with Alameda County Industries, Inc., (ACI) for the curbside collection of solid waste, the collection and processing of recyclable materials, and the collection of organic materials, collectively referred to as integrated waste (IW). In April 2009, the term of the agreement was extended to 2022. Through a separate agreement, the City contracts with Waste Management, Inc. (WM) for the transferring and landfilling of the solid waste. ACI is responsible for managing and paying all costs and fees associated with the collection, processing, and disposal of the IW, including WM charges, as well as directly billing all residential and commercial customers.

DISCUSSION

The Alameda Municipal Code specifies that the ceiling rates for the collection and processing of IW will be set by the City Council at a public hearing. The ceiling rate is established to generate sufficient revenues to recover all costs and fees associated with the agreements with ACI and WM. The agreement with ACI specifies two types of annual rate reviews: an index-based and a cost-based adjustment. The latter adjustment is a detailed rate review that is conducted every third year of the agreement. An index-based adjustment, which is conducted in the interim years, requires the ceiling rates to be adjusted by three specific Consumer Price Index categories. The current rate review, Rate Period 10 (RP 10), is for FY11-12, and is an index-based adjustment. The next detailed review will be conducted in RP 12.

ACI Requested Ceiling Rate Adjustment:

In accordance with the franchise agreement, ACI submitted a rate application for RP 10 on March 29, 2011, requesting an overall increase of 7.4% to the IW ceiling rates. The City contracted with HF&H Consultants (HF&H) to provide staff with a comprehensive analysis of the application. As indicated in HF&H's memorandum (Exhibit 1), it was

City Council
Agenda Item #6-C
06-07-11

determined that ACI is projecting a revenue shortfall of \$1,158,631. The additional revenue required for RP 10 is attributed to the following factors:

- A 0.4% increase is due to increases in organic material processing costs resulting from a combination of a 5.1% increase in organic material tonnage collected from customers and a 1.7% increase in the per-ton organic materials processing fee at the processing facility.
- A 0.4% increase is due to increases in other allowed costs such as rent, insurance, and customer service operational costs, based on the annual change in the applicable consumer price indices (in accordance with the Franchise Agreement).
- A 0.3% increase is due to increases in labor-related costs (i.e., union hourly wage rates, health and welfare premiums, workers compensation expenses), based on the annual change in the applicable consumer price indices and changes in the union agreements (in accordance with the Franchise Agreement).
- A 0.2% increase is due to increases in vehicle-related costs such as fuel, liability insurance premiums, vehicle insurance premiums, telephone expenses, and outside repairs, based on the annual change in the applicable consumer price indices (in accordance with the Franchise Agreement).
- A 0.1% increase is due to increases in the recyclable material per-ton processing costs.
- A 5.3% increase is due to an actual revenue shortfall from RP8.
- A 1.0% increase is due to a projected revenue shortfall in RP9.
- A 0.3% decrease is due to a 4.0% decrease in solid waste collected from customers and includes increases in solid waste tip fees, including the County per tonnage fee.

From the above, it is evident that ACI's operating expenses account for only 1.1% of the requested total. The remaining 6.3% is due to a prolonged economic downturn that has resulted in less revenue being generated while having to fund the same costs. A combination of factors has contributed to the revenue shortfall including increased disposal regulatory fees; a decrease in customers, most notably, commercial customers; and a continued shift of residential customers from a 32-gallon service to a 20-gallon service.

HF&H's Review of ACI's Rate Application for Rate Period 10 is on file in the City Clerk's office.

Negotiated Ceiling Rate Adjustment:

In recognition of the current economic climate and the adverse impacts associated with a 7.4% rate increase on the City's residents and business community, the City and ACI have agreed to contribute funds to reduce the increase to customers. To achieve this reduced increase, ACI has agreed to a one-time reduction in profit of \$100,000, and the City will provide a one-time contribution of \$210,000 from the City's IW Management Fund reserves.

In addition, ACI has agreed to defer \$269,182.88 of the RP8 revenue shortfall from RP10 to RP11. In accordance with Section 8.7.B of the Franchise Agreement "In the event actual rate revenues as reported at the end of a Rate Period are greater than or less than those rate revenues anticipated for such Rate Period at the time the rates were set, then Contractor's Compensation shall be adjusted by the difference...in the year following the year in which the difference is known...". The deferral results in a net revenue requirement of \$16,188,843.02 for RP10.

As a result of the negotiations, the necessary increase in rates has been reduced from 7.4% to 3.6%.

Rate Structure Overview:

At the City Council's direction, staff has reviewed the existing rate structure to determine what increases would be required to incorporate a service-based component into the rates. Including a service-based component into all service levels will increase the rates charged to customers using smaller 10-gallon and 20-gallon carts by a greater percentage than customers using the larger 32-, 64- and 96-gallon carts. The rate for smaller cart services will remain lower than the larger carts, as an incentive to continue diverting solid waste from landfills; however, the difference in cost will be less than in previous years and will be more reflective of the actual cost to provide the service. The analysis, conducted by HF&H, determined the following:

- The IW rate for residential customers is based on the size of the solid waste cart. Four different cart sizes are available, 20-, 32-, 64- and 96-gallons. Previously a 10-gallon cart was offered, but the City Council agreed to discontinue this service and this rate is only available to customers who had previously subscribed to this service prior to its elimination. To encourage recycling and increase the diversion of solid waste from landfills, the smaller solid waste collection carts are offered at a reduced rate. Currently, more than 34% of the City's residential customers receive 20-gallon service. While this practice has increased the City's diversion rate, it has resulted in a significant decrease in revenues and inherent rate structure inequities because the cost to drive to, collect, and process the

materials remains the same, regardless of the container size. As a result, only 6.5% of residents, those paying for 64- and 96-gallon collection services, pay the full cost to provide the service.

- The current economic environment has impacted the rates and service levels. Traditionally, commercial and debris box services have subsidized the cost of residential service, thereby supplying the required revenue to sustain lower subscribed residential collection service levels. This practice is not unique to Alameda; it has been an industry practice that pre-dates the current franchise agreement. The number of paying commercial and debris box customers has eroded due to reduced construction-related activity. This effect is magnified because this sector's rates subsidize the residential sector rates. When there is less of this type of activity, less commercial and debris box revenue is available to provide a subsidy to keep residential rates low.
- The lower costs associated with smaller carts has led to multi-plex, multi-family, and commercial cart service customers using multiple 20-gallon carts, as opposed to fewer 64-gallon carts. Comparing the current rate structure reveals that using five 20-gallon carts (100-gallons of service) as opposed to providing one 96-gallon cart, results in approximately \$16.00 per month savings plus four additional gallons of service. By comparison, commercial cart rates are approximately \$11.00 less per month than residential rates for the same service. Changes in the rate structure are warranted to remove the existing service inequities and are anticipated to result in additional costs savings due to reduced container costs and route hours.

Four rate structure scenarios for residential and commercial service levels were developed by HF&H (Exhibit 1). Each scenario provides the required overall 3.6% increase to generate sufficient revenues for RP10. The following summarizes the assumptions for each of the four rate scenarios:

- Scenario #1 – Maintains the current rate structure and rate relationships between service levels. Each rate is increased by the requested 3.6% increase.

This scenario is not recommended because it does not address having the single-family and multi-plex/family rates for smaller service levels cover their service-based fixed costs.

- Scenario #2 – Increases the multi-plex and multi-family 20-gallon rate (at a greater percentage than all other rates) so that it is not cheaper to use five 20-gallon containers instead of one 96-gallon container. All other service rates will increase by 3.0%.

This scenario is not recommended because it only addresses the service-based fixed costs inequity for multi-plex/family and not single-family.

- Scenario #3 – Same as Scenario #2, except it also revises the single-family rates to include a service-based component, regardless of container size. This scenario results in significant increases to the 10- and 20-gallon rates (68.2% and 48.4%, respectively), while the 64- and 96-gallon rates would be reduced.

This scenario fixes both the single-family and multi-plex/family inequity issue; however, it results in a substantial increase of 48.4% to the 20-gallon rate, more than \$9.00 per month.

- Scenario #4 – Same as Scenario #3, except it provides for a more modest increase to the 20-gallon rate. This option also maintains the current 64- and 96-gallon rates.

This scenario balances the objective of implementing a rate structure that includes a service-based component while ensuring that the proposed increase does not overly burden any one rate, such as the 20-gallon rate.

Staff recommends that Scenario #4 be implemented as part of the RP10 rate adjustments. As proposed, 20-gallon rates will increase by 15.2%, or \$3.00 per month for single-family residents, and the 32-gallon service will increase by 1.6%, or \$0.50 per month for single-family residents. The higher service levels (64- and 96-gallons customers) will not be increased. Implementing percentage changes in this manner is intended to equalize the overall rate structure.

Table 1 lists the proposed increases for residential services.

Table 1

| Quarterly Integrated Waste Management (IWM) Rates | | | | | | |
|---------------------------------------------------|----------------|----------------------------|--------------------------------|----------------|----------------------------|--------------------------------|
| Cart Size (Gallons) | Existing Rates | | | Proposed Rates | | |
| | IWM Rates | Senior Discount Rate | Low Income Discount Rate | IWM Rates | Senior Discount Rate | Low Income Discount Rate |
| 20 | \$ 59.01 | \$50.16 | \$ 50.16 | \$ 68.01 | \$57.81 | \$ 57.81 |
| 32 | \$ 92.85 | \$78.93 | \$ 78.93 | \$ 94.35 | \$79.11 | \$ 79.11 |
| 64 | \$155.01 | N/A | \$131.76 | \$155.01 | N/A | \$131.76 |
| 96 | \$216.51 | N/A | \$184.02 | \$216.51 | N/A | \$184.02 |

The list of all proposed ceiling rates and fees is included as Exhibit 2.

Rates Charged By Other Agencies:

HF&H conducted a telephone and web survey of the 17 agencies (predominately located in Alameda County) to compare the City's proposed rate with other agencies' rates. Nine of the 17 surveyed jurisdictions are currently considering rate increases. Since the proposed rate increases will not be available until each jurisdiction's Council or Board has approved the proposed rate increase, this comparison assumes no rate increase for these jurisdictions and may overstate the differences in rates between Alameda's proposed increases and those of the other jurisdictions. It is, therefore, a "worst-case" comparison. In addition, HF&H provided a comparison of the types of collection services offered by ACI with services offered in four of the surveyed agencies.

As shown in Exhibit 3, rates for a typical 32-gallon service (the most common service level in the City of Alameda) vary from a high of \$47.71 per month (City of Piedmont) to a low of \$16.47 per month (Ora Loma Sanitary District-Hayward (L2)); a 190% difference. This broad variation in rates illustrates that rates are directly affected by the diversity of collection services offered and the proximity of an agency to a transfer station or landfill.

Services and discounts provided to Alameda residents and commercial customers are more comprehensive than other agencies and the rates, therefore, would be expected to be higher than the average rate in the county. Comprehensive services include: the drop-off of household batteries; the curbside pick-up of used oil including multi-family; and the collection of food-waste for multi-family units and restaurants. ACI is also required to maintain a fully staffed local office, offer a senior discount rate, and provide no-cost collection services at 12 citywide events for non-profit agencies, which is not typical for other Alameda County agencies. The City also provides discounts for senior and low-income residents and no cost food waste recycling for commercial customers for the first 96-gallons with a 20% discount thereafter. In addition, unlike other cities in the county, Alameda is responsible for the post-closure costs associated with the maintenance and regulatory requirements for the Doolittle Landfill. The rate provides a funding source for these enhanced services.

A comparison of the proposed 32-gallon rate with the current rates of other agencies indicates that Alameda will continue to be the third highest. This has been the norm since City staff has been tracking the rates of other jurisdictions and reflects the diversity of services provided by ACI. A comparison of the 20-gallon rates indicates that, even with the proposed 15.3% increase, Alameda's rate would be the fourth highest; sixth highest if the two jurisdictions that do not offer this level of service are included. This comparison indicates that the proposed rate increase is reasonable when compared to other jurisdictions and accurately reflects the wide variety of services available to residents through ACI.

FINANCIAL IMPACT

The City receives a 10% franchise fee from ACI on gross receipts. The proposed increase in the ceiling rates will provide approximately \$55,000 in additional franchise fees to the City. Funds are available in the Integrated Waste Management Fund 274.1 for the proposed \$210,000 contribution towards rate stabilization.

MUNICIPAL CODE/POLICY DOCUMENT CROSS REFERENCE

The City's Integrated Waste Management Program is consistent with the General Plan Health & Safety Element Guiding Policy 8.4.k.

ENVIRONMENTAL REVIEW

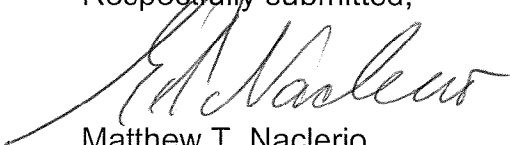
In accordance with the California Environmental Quality Act (CEQA), this project is Statutory Exempt under CEQA Guidelines Section 15273 (a)(1) Rates, Tolls, Fares and Charges – meeting of operating expenses.

RECOMMENDATION

Hold a public hearing to adopt a resolution establishing IW collection ceiling rates and service fees for ACI for rate period 10 (July 2011 to June 2012) and allocate \$210,000 from the integrated waste management account.

Respectfully submitted,

By,



Matthew T. Naclerio
Public Works Director



Debra Sue Johnson
Public Works Coordinator

Approved as to funds and account,



Fred Marsh
Controller

Exhibits:

1. HF&H Memorandum
2. Proposed Ceiling Rates and Services Fees
3. Comparable Cities Table

cc: ACI

**City Council
Exhibit 1 to
Agenda Item #6-C
06-07-11**

EXHIBIT 1 - HILTON, FARNKOPH & HOBSON (HF&H) MEMORANDUM



201 N. Civic Drive, Suite 230
Walnut Creek, California 94596
Telephone: 925/977-6950
Fax: 925/977-6955
www.hfh-consultants.com

Robert D. Hilton, CMC
John W. Farnkopf, PE
Laith B. Ezzet, CMC
Richard J. Simonson, CMC
Marva M. Sheehan, CPA

MEMORANDUM

Date: May 26, 2011
To: Maria Di Meglio
From: Rick Simonson
Copy to: Matthew Naclerio, Debra Sue Johnson
Subject: Rate Period Ten (RP10) Rate Review and Rate Adjustment Scenarios

Section 1 - Rate Structure Scenario Summary

As requested, HF&H Consultants, LLC (HF&H) prepared an analysis of current solid waste rates and propose a revised rate structure for residential and commercial carts, commercial bins, and commercial compactors to better reflect the cost of service while generating sufficient revenue to cover the projected collection and processing costs for Rate Period Ten (July 1, 2011 through June 30, 2012). This memorandum summarizes: 1) our review of the City's current solid waste rate structure; 2) four rate adjustment scenarios; and, 2) potential strategies for reducing the necessary rate increases. Every rate scenario reflects an overall increase in total rate revenue of 3.6%, as required to compensate ACI for their RP10 revenue requirement (as discussed in Section 3 of this memorandum).

Section 2 - Current Rate Structure Review

As we have seen in other jurisdictions over the past few years during the economic slow down, many customers are migrating from higher-priced large volume containers (i.e., 64-gallon, 96-gallon) to smaller lower-priced containers (i.e., 20-gallon) to reduce their monthly costs. As with many jurisdictions, the City's rate structure encourages customers to "downsize" their solid waste container by placing more materials in their recyclable material and organics carts, rather than in their solid waste containers; ultimately, reducing the amount of trash sent to the landfill. As customers reduce their container size, less revenue is generated; however, there is not an equal reduction the cost to drive by, collect, and process the materials is the same regardless of the container size. Only 6.5% of residents (those customers receiving 64- or 96-gallon service) cover the fixed costs to provide such service. The City has been able to keep the residential rates lower than necessary because, as is industry practice, commercial and debris box revenues have contributed more than the cost of their services. Because of these factors, in the future, the City should consider increasing the 10-gallon and 20-gallon rates a greater percentage than the 32-, 64-, and 96-gallon rates to have them pay a larger percentage of their fixed costs but still be significantly lower than the 32-gallon rate to incentivize customers to reduce the amount of materials disposed of in the landfill.

In addition, our review of the current rate structure found the following:



Ms. Maria Di Meglio

May 26, 2011

Page 2 of 4

- The Multi-Plex (residential properties with 2 – 4 units) and Multi-Family (residential properties with 5 + units) rate for 20-gallon service is lower than the cost to provide service and, because it costs less, the too low rate encourages customers to use multiple 20-gallon containers rather than one larger container. For example, five 20-gallon containers (100-gallons of service) costs approximately \$16 less per month than one 96-gallon container. A change in the rate structure to remove such inequity will reduce container costs and route hours.
- The Multi-Plex (residential properties with 2 – 4 units) and Multi-Family (residential properties with 5 + units) are being provided a discount to the per-unit recycling and organic charges if the property used fewer recycling and organics containers than the number of units (i.e., a four-plex using less than four recycling containers). This rate structure encourages properties to recycle less since they can receive a price break if they use less recycling and/or organics containers.
- The Commercial Cart rates are \$10.67 less per month than the comparable residential rates even though commercial and residential customers receive the same services (i.e., both customer types are provided solid waste, recyclable material, and organic material containers).

Section 3 - Review of ACI's RP 10 Revenue Requirement and Projected Shortfall

Alameda County Industries AR, Inc. (ACI) submitted a rate application for RP 10 on March 29, 2011. The Company's RP10 compensation, and subsequent rate increase was calculated (in accordance with the methodology outlined in the Franchise Agreement) by escalating the Company's RP9 allowable compensation by the percentage change in: 1.) the Urban Wage Earners Index for non-union labor-related costs; 2.) Motor Vehicle Repair Index for vehicle-related costs; and, 3.) All Urban Consumers Index for all other costs). In the case of expenses related to employees subject to the Teamsters Union Local 70 bargaining agreement, labor related costs shall be the actual wages and benefits for the Rate Period in accordance with the bargaining agreement (escalating RP9 allowable compensation by 0.9%). Based on the changes to the above mentioned indices (2.1% increase in non-union labor-related costs, 2.0% increase in vehicle-related costs, 0.9% in union-related costs, and 1.7% increase in all other costs) and the increase in disposal costs and government fees (which are pass-through costs in accordance with the Franchise Agreement), ACI's allowable RP10 operating expenses increased 1.1%. However, ACI's rate application calculated an overall increase of 7.4% to the integrated waste management rates—based on a projected revenue shortfall of \$1,158,631.

As described above, operating expense increases account for only 1.1% of the requested total. The balance, 6.3%, is due to a prolonged economic downturn that we have experienced over the past years which has resulted in less revenue being generated but having to cover the same costs. A combination of factors has contributed to the revenue shortfall, such as: increased disposal regulatory fees; migration to reduced cart sizes; and rate structure inequities. As customers reduce their container size, less revenue is generated; however, there is not an equal reduction the cost to drive by, collect, and process the materials is the same regardless of the container size.



Ms. Maria Di Meglio

May 26, 2011

Page 3 of 4

In accordance with Section 8.12 of the Franchise Agreement, upon completion of a Rate Period (in this case, RP8 – July 2009 through June 2010), the actual revenue received is compared to ACI's allowable compensation and the variance is either added to or subtracted from ACI's forthcoming rate application. In this case, RP8 revenues came in less than ACI's allowable compensation; therefore, ACI is afforded an approximate 5.3% increase in RP10 to compensate for the RP8 loss.

As discussed above, rate revenue (assuming current rates) is projected to produce a 7.4% revenue shortfall for the forthcoming year.

The additional revenue required for RP 10 (7.4% increase in rates) is attributed to the following factors:

- A 0.4% increase is due to increases in organic material processing costs resulting from a combination of a 5.1% increase in organic material tonnage collected from customers and a 1.7% increase in the per-ton organic materials processing fee at the processing facility.
- A 0.4% increase is due to increases in other allowed costs such as rent, insurance, and customer service operational costs, based on the annual change in the applicable consumer price indices (in accordance with the Franchise Agreement).
- A 0.3% increase is due to increases in labor-related costs (i.e., union hourly wage rates, health and welfare premiums, workers compensation expenses), based on the annual change in the applicable consumer price indices and changes in the union agreements (in accordance with the Franchise Agreement).
- A 0.2% increase is due to increases in vehicle-related costs such as fuel, liability insurance premiums, vehicle insurance premiums, telephone expenses, and outside repairs, based on the annual change in the applicable consumer price indices (in accordance with the Franchise Agreement).
- A 0.1% increase is due to increases in the recyclable material per-ton processing costs.
- A 5.3% increase is due to an actual revenue shortfall from RP8.
- A 1.0% increase is due to a projected revenue shortfall in RP9.

OFFSET by:

- A 0.3% decrease is due to a 4.0% decrease in solid waste collected increases in Solid Waste tip fees, including the County per tonnage fee.



Ms. Maria Di Meglio
May 26, 2011
Page 4 of 4

Understanding rates increased 5.0% last year, HF&H, City staff, and ACI management negotiated an alternative to keep the rate increase as low as possible in light of the current economic slowdown. ACI has agreed to a one-time reduction in profit of \$140,000 and to defer a portion of the RP8 revenue shortfall repayment (as discussed in the previous paragraph), if the City is able to provide a one-time contribution of \$210,000 from reserves in the City's Integrate Waste Management Fund.

As a result of the negotiations, the necessary increase in rates has been reduced from 7.4% to 3.6%, based on an agreed-upon \$16,188,843 revenue requirement for RP10.

Section 4 - Rate Adjustment Scenarios

Attachment 1 provides a summary of four rate scenario impacts on the most common residential and commercial service levels. Every rate scenario reflects an overall increase in total rate revenue of 3.6%, as discussed above. All four scenarios will generate the same annual revenue. The following summarizes the assumptions for each of the four rate scenarios:

- Scenario #1 – Maintains the current rate structure and rate relationships between service levels. Each rate is increased by the requested 3.6% increase.
- Scenario #2 – Increases Multi-Plex and Multi-Family 20-gallon rate (at a greater percentage than all other rates) so that it is not cheaper to use five 20-gallon containers instead of one 96-gallon container. All other service rates will increase by 3.0%.
- Scenario #3 – Same as Scenario #2, except it also revises Single-Family rates to "cost-of-service" rates with a fixed component regardless of container size plus a variable per-gallon disposal rate. This scenario results in significant increases to 10- and 20-gallon rates (68.2% and 48.4%, respectively), while 64-gallon and 96-gallon rates are reduced significantly. This type of rate structure may be more equitable, but may not be reasonable to implement all at once; therefore, we have provided a fourth scenario which will allow the implementation of this type of rate structure over time.
- Scenario #4 – Same as Scenario #3, except the 10- and 20-gallon rates increase is less severe (23.9% and 15.2%, respectively; which equates to \$4.00 and \$3.00 per month, respectively). The less than necessary increases (as compared to Scenario #3) are accomplished by keeping the 64- and 96-gallon rates at their current rates instead of the significant reduction afforded in Scenario #3.

City of Alameda
Alternative Rate Scenarios
Rate Period 10

| | <u>Current Monthly Rate</u> | <u>Scenario #1</u> | | | <u>Scenario #2</u> | | | <u>Scenario #3</u> | | | <u>Scenario #4</u> | | |
|----------------------------------|-------------------------------------|--------------------|--------------------|-------------------|--------------------|--------------------|-------------------|--------------------|--------------------|-------------------|--------------------|--------------------|-------------------|
| | <u>Rate</u> | <u>Rate</u> | <u>\$ Variance</u> | <u>% Variance</u> | <u>Rate</u> | <u>\$ Variance</u> | <u>% Variance</u> | <u>Rate</u> | <u>\$ Variance</u> | <u>% Variance</u> | <u>Rate</u> | <u>\$ Variance</u> | <u>% Variance</u> |
| <u>Single-Family</u> | | | | | | | | | | | | | |
| 10 - gal | \$ 16.71 | \$ 17.31 | \$ 0.60 | 3.6% | \$ 17.21 | \$ 0.50 | 3.0% | \$ 28.11 | \$ 11.40 | 68.2% | \$ 20.71 | \$ 4.00 | 23.9% |
| 20 - gal | \$ 19.67 | \$ 20.37 | \$ 0.70 | 3.6% | \$ 20.26 | \$ 0.59 | 3.0% | \$ 29.20 | \$ 9.53 | 48.4% | \$ 22.67 | \$ 3.00 | 15.2% |
| 32 - gal | \$ 30.95 | \$ 32.06 | \$ 1.11 | 3.6% | \$ 31.88 | \$ 0.93 | 3.0% | \$ 30.51 | \$ (0.44) | -1.4% | \$ 31.45 | \$ 0.50 | 1.6% |
| 64 - gal | \$ 51.67 | \$ 53.53 | \$ 1.86 | 3.6% | \$ 53.22 | \$ 1.55 | 3.0% | \$ 33.99 | \$ (17.68) | -34.2% | \$ 51.67 | \$ - | 0.0% |
| 96 - gal | \$ 72.17 | \$ 74.76 | \$ 2.59 | 3.6% | \$ 74.33 | \$ 2.16 | 3.0% | \$ 37.48 | \$ (34.69) | -48.1% | \$ 72.17 | \$ (0.00) | 0.0% |
| <u>Multi-plex / Multi-Family</u> | | | | | | | | | | | | | |
| 20 - gal | \$ 9.00 | \$ 9.32 | \$ 0.32 | 3.6% | \$ 13.39 | \$ 4.39 | 48.8% | \$ 13.17 | \$ 4.17 | 46.3% | \$ 13.29 | \$ 4.29 | 47.6% |
| 32 - gal | \$ 20.28 | \$ 21.01 | \$ 0.73 | 3.6% | \$ 20.89 | \$ 0.61 | 3.0% | \$ 20.55 | \$ 0.27 | 1.3% | \$ 20.73 | \$ 0.45 | 2.2% |
| 64 - gal | \$ 41.00 | \$ 42.48 | \$ 1.48 | 3.6% | \$ 42.23 | \$ 1.23 | 3.0% | \$ 41.53 | \$ 0.53 | 1.3% | \$ 41.90 | \$ 0.90 | 2.2% |
| 96 - gal | \$ 61.50 | \$ 63.71 | \$ 2.21 | 3.6% | \$ 63.35 | \$ 1.85 | 3.0% | \$ 62.30 | \$ 0.80 | 1.3% | \$ 62.85 | \$ 1.35 | 2.2% |
| <u>Commercial Cart</u> | | | | | | | | | | | | | |
| 20 - gal | \$ 8.99 | \$ 9.31 | \$ 0.32 | 3.6% | \$ 9.26 | \$ 0.27 | 3.0% | \$ 9.11 | \$ 0.12 | 1.3% | \$13.17 | \$ 4.18 | 46.5% |
| 32 - gal | \$ 20.28 | \$ 21.01 | \$ 0.73 | 3.6% | \$ 20.89 | \$ 0.61 | 3.0% | \$ 20.54 | \$ 0.26 | 1.3% | \$21.95 | \$ 1.67 | 8.2% |
| 64 - gal | \$ 41.00 | \$ 42.48 | \$ 1.48 | 3.6% | \$ 42.23 | \$ 1.23 | 3.0% | \$ 41.53 | \$ 0.53 | 1.3% | \$42.17 | \$ 1.17 | 2.9% |
| 96 - gal | \$ 61.50 | \$ 63.71 | \$ 2.21 | 3.6% | \$ 63.34 | \$ 1.84 | 3.0% | \$ 62.30 | \$ 0.80 | 1.3% | \$62.67 | \$ 1.17 | 1.9% |
| <u>Commercial Bin</u> | | | | | | | | | | | | | |
| 1 cy, 1X | \$ 117.21 | \$ 121.43 | \$ 4.22 | 3.6% | \$ 120.73 | \$ 3.52 | 3.0% | \$ 118.73 | \$ 1.52 | 1.3% | \$119.79 | \$ 2.58 | 2.2% |
| 2 cy, 1X | \$ 234.42 | \$ 242.86 | \$ 8.44 | 3.6% | \$ 241.45 | \$ 7.03 | 3.0% | \$ 237.47 | \$ 3.05 | 1.3% | \$239.58 | \$ 5.16 | 2.2% |
| 2 cy, 2X | \$ 473.53 | \$ 490.58 | \$ 17.05 | 3.6% | \$ 487.74 | \$ 14.21 | 3.0% | \$ 479.69 | \$ 6.16 | 1.3% | \$483.95 | \$ 10.42 | 2.2% |

**City Council
Exhibit 2 to
Agenda Item #6-C
06-07-11**

EXHIBIT 2 - PROPOSED CEILING RATES AND SERVICES FEES

CITY OF ALAMEDA
Rate Sheets - Effective July 1, 2011

| Residential Single Family | |
|----------------------------------|----------------------------|
| Cart Size Gallons | Quarterly IWM Rates |
| 20 | \$68.00 |
| 32 | \$94.35 |
| 64 | \$155.01 |
| 96 | \$216.50 |

| Residential Multi-Plex Customers (2-4 Units) | | | |
|-----------------------------------------------------|---------------------------------------------|----------------------------------------------------------------------------|---------------------------------------------------------------------------|
| Cart Size Gallons | Quarterly Rates - Weekly Service | Recycling Rate Per Living Unit (for carts up to 96-Gallons) | Organics Rate Per Living Unit (for carts up to 96-Gallons) |
| 20 | \$39.86 | \$17.67 | \$15.03 |
| 32 | \$62.19 | \$17.67 | \$15.03 |
| 64 | \$125.71 | \$17.67 | \$15.03 |
| 96 | \$188.56 | \$17.97 | \$15.03 |

CITY OF ALAMEDA
Rate Sheets - Effective July 1, 2011

| Multi-Family Customers (5+ Living Units) | | | |
|------------------------------------------|----------------------------------|-------------------------------------------------------------|------------------------------------------------------------|
| Cart Size Gallons | Quarterly Rates - Weekly Service | Recycling Rate Per Living Unit (for carts up to 96-Gallons) | Organics Rate Per Living Unit (for carts up to 96-Gallons) |
| 20 | \$39.86 | \$17.67 | \$15.03 |
| 32 | \$62.19 | \$17.67 | \$15.03 |
| 64 | \$125.71 | \$17.67 | \$15.03 |
| 96 | \$188.56 | \$17.97 | \$15.03 |

| Multi-Family Customers (5+ Living Units) - Monthly Garbage Bin Rates* | | | | | | |
|-----------------------------------------------------------------------|-----------------------------|------------|------------|------------|------------|------------|
| Container Size Yards | Weekly Collection Frequency | | | | | |
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | \$119.79 | \$241.98 | \$366.55 | \$493.53 | \$622.90 | \$754.68 |
| 1.5 | \$179.69 | \$362.96 | \$549.84 | \$740.30 | \$934.36 | \$1,132.00 |
| 2 | \$239.58 | \$483.95 | \$733.11 | \$987.07 | \$1,245.81 | \$1,509.34 |
| 3 | \$359.38 | \$725.92 | \$1,099.66 | \$1,480.60 | \$1,868.71 | \$2,264.03 |
| 4 | \$479.16 | \$967.90 | \$1,466.21 | \$1,974.13 | \$2,491.61 | \$3,018.69 |
| 5 | \$598.94 | \$1,209.87 | \$1,833.61 | \$2,467.66 | \$3,114.52 | \$3,773.36 |
| 6 | \$718.73 | \$1,451.84 | \$2,199.32 | \$2,961.19 | \$3,737.42 | \$4,528.03 |
| 7 | \$838.52 | \$1,693.82 | \$2,565.88 | \$3,454.72 | \$4,360.32 | \$5,282.71 |

| Multi-Family Customers (5+ Living Units) - Monthly Garbage Compactor Rates* | | | | | | |
|-----------------------------------------------------------------------------|-----------------------------|------------|------------|------------|------------|-------------|
| Container Size Yards | Weekly Collection Frequency | | | | | |
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | \$239.58 | \$483.95 | \$733.11 | \$987.06 | \$1,245.81 | \$1,509.34 |
| 1.5 | \$359.37 | \$725.93 | \$1,099.66 | \$1,480.59 | \$1,868.71 | \$2,264.02 |
| 2 | \$479.15 | \$967.90 | \$1,466.22 | \$1,974.13 | \$2,491.62 | \$3,018.69 |
| 3 | \$718.73 | \$1,451.84 | \$2,199.33 | \$2,961.20 | \$3,737.42 | \$4,528.05 |
| 4 | \$958.31 | \$1,935.79 | \$2,932.43 | \$3,948.25 | \$4,983.23 | \$6,037.37 |
| 5 | \$1,197.90 | \$2,419.74 | \$3,667.22 | \$4,935.31 | \$6,229.04 | \$7,546.71 |
| 6 | \$1,437.47 | \$2,903.69 | \$4,398.66 | \$5,922.38 | \$7,474.85 | \$9,056.06 |
| 7 | \$1,677.05 | \$3,387.63 | \$5,131.77 | \$6,909.44 | \$8,720.65 | \$10,565.41 |

*Note: Multi Family Bin Customers - Recycling collection is \$4.09 per dwelling unit per month
Organic materials collection is \$2.72 per dwelling unit per month

CITY OF ALAMEDA
Rate Sheets - Effective July 1, 2011

Commercial Monthly Cart Rates - Garbage

| Container Size Yards | Weekly Collection Frequency | | | | | |
|-------------------------|-----------------------------|----------|----------|----------|----------|----------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 20 | \$13.17 | \$26.33 | \$39.50 | \$52.67 | \$65.83 | \$79.00 |
| 32 | \$21.95 | \$43.90 | \$65.85 | \$87.80 | \$109.75 | \$131.70 |
| 64 | \$42.17 | \$84.34 | \$126.51 | \$168.68 | \$210.85 | \$253.02 |
| 96 | \$62.67 | \$125.33 | \$188.00 | \$250.67 | \$313.33 | \$376.00 |

Commercial Monthly Cart Rates - Mixed Recycling or Organics

| Container Size Yards | Weekly Collection Frequency | | | | | |
|-------------------------|-----------------------------|---------|----------|----------|----------|----------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 20 | \$0.00 | \$7.35 | \$14.70 | \$22.07 | \$29.42 | \$36.77 |
| 32 | \$0.00 | \$16.59 | \$33.16 | \$49.76 | \$66.33 | \$82.91 |
| 64 | \$0.00 | \$33.51 | \$67.03 | \$100.56 | \$134.09 | \$167.59 |
| 96 | \$0.00 | \$50.29 | \$100.56 | \$150.83 | \$201.10 | \$251.39 |

Commercial Monthly Bin Rates - Garbage

| Container Size Yards | Weekly Collection Frequency | | | | | |
|-------------------------|-----------------------------|------------|------------|------------|------------|------------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | \$119.79 | \$241.98 | \$366.55 | \$493.53 | \$622.90 | \$754.68 |
| 1.5 | \$179.69 | \$362.96 | \$549.84 | \$740.30 | \$934.36 | \$1,132.00 |
| 2 | \$239.58 | \$483.95 | \$733.11 | \$987.07 | \$1,245.81 | \$1,509.34 |
| 3 | \$359.38 | \$725.92 | \$1,099.66 | \$1,480.60 | \$1,868.71 | \$2,264.03 |
| 4 | \$479.16 | \$967.90 | \$1,466.21 | \$1,974.13 | \$2,491.61 | \$3,018.69 |
| 5 | \$598.94 | \$1,209.87 | \$1,833.61 | \$2,467.66 | \$3,114.52 | \$3,773.36 |
| 6 | \$718.73 | \$1,451.84 | \$2,199.32 | \$2,961.19 | \$3,737.42 | \$4,528.03 |
| 7 | \$838.52 | \$1,693.82 | \$2,565.88 | \$3,454.72 | \$4,360.32 | \$5,282.71 |

Commercial Monthly Compactor Rates - Garbage

| Container Size Yards | Weekly Collection Frequency | | | | | |
|-------------------------|-----------------------------|------------|------------|------------|------------|-------------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | \$239.58 | \$483.95 | \$733.11 | \$987.06 | \$1,245.81 | \$1,509.34 |
| 1.5 | \$359.37 | \$725.93 | \$1,099.66 | \$1,480.59 | \$1,868.71 | \$2,264.02 |
| 2 | \$479.15 | \$967.90 | \$1,466.22 | \$1,974.13 | \$2,491.62 | \$3,018.69 |
| 3 | \$718.73 | \$1,451.84 | \$2,199.33 | \$2,961.20 | \$3,737.42 | \$4,528.05 |
| 4 | \$958.31 | \$1,935.79 | \$2,932.43 | \$3,948.25 | \$4,983.23 | \$6,037.37 |
| 5 | \$1,197.90 | \$2,419.74 | \$3,667.22 | \$4,935.31 | \$6,229.04 | \$7,546.71 |
| 6 | \$1,437.47 | \$2,903.69 | \$4,398.66 | \$5,922.38 | \$7,474.85 | \$9,056.06 |
| 7 | \$1,677.05 | \$3,387.63 | \$5,131.77 | \$6,909.44 | \$8,720.65 | \$10,565.41 |

Commercial Monthly Bin Rates - Organics

| Container Size Yards | Weekly Collection Frequency | | | | | |
|-------------------------|-----------------------------|----------|----------|------------|------------|------------|
| | 1 | 2 | 3 | 4 | 5 | 6 |
| 1 | \$95.83 | \$193.58 | \$293.24 | \$394.83 | \$498.32 | \$603.74 |
| 1.5 | \$143.75 | \$290.37 | \$439.87 | \$592.24 | \$747.49 | \$905.60 |
| 2 | \$191.66 | \$387.16 | \$586.49 | \$789.65 | \$996.65 | \$1,207.47 |
| 3 | \$287.50 | \$580.74 | \$879.73 | \$1,184.48 | \$1,494.97 | \$1,811.22 |

CITY OF ALAMEDA
Rate Sheets - Effective July 1, 2011

| Commercial - Monthly Debris Box | | |
|---------------------------------|-----------------|---------------|
| Container Size Yards | Loose | |
| | Per Pull Charge | Tons Allowed* |
| 10 | \$481.42 | 2 |
| 15 | \$722.13 | 3 |
| 20 | \$962.84 | 4 |
| 30 | \$1,444.27 | 6 |
| 40 | \$1,925.68 | 8 |
| 50 | \$2,407.11 | 10 |

| Commercial - Monthly Debris Box | | |
|---------------------------------|-----------------|---------------|
| Container Size Yards | Compacted | |
| | Per Pull Charge | Tons Allowed* |
| 10 | \$516.07 | 3 |
| 15 | \$774.10 | 4 |
| 20 | \$1,032.14 | 6 |
| 30 | \$1,548.21 | 9 |
| 40 | \$2,064.28 | 11 |
| 50 | \$2,580.35 | 14 |

***Note: Per ton overweight charges applied to tons in excess of Tons Allowed**

**City Council
Exhibit 3 to
Agenda Item #6-C
06-07-11**

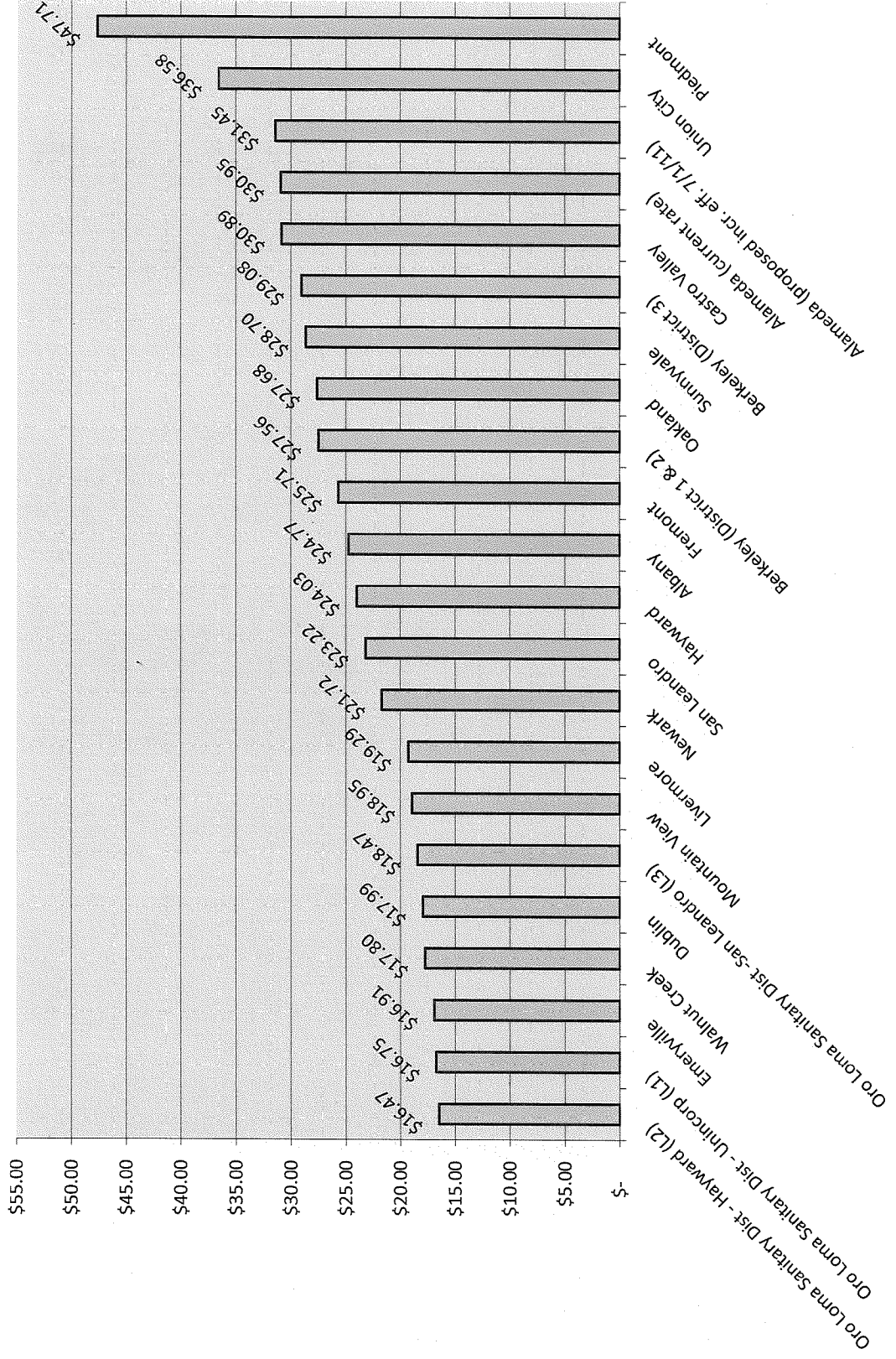
EXHIBIT 3 - COMPARABLE CITIES TABLE

CITY OF ALAMEDA
Bay Area Rate Survey

Solid Waste Rates (as of April 1, 2011 unless otherwise noted)

| Jurisdiction | Res. Single-Family | | | | Commercial | | | | | |
|-------------------------------------------|--------------------|-----------|-----------|-----------|--------------------|--------------------|--------------------|--------------------|--------------------|--------------------|
| | 20 Gal. | 30-35Gal. | 60-64Gal. | 90-96Gal. | 1YD Bin 1x/week | 1YD Bin 3x/week | 3YD Bin 1x/week | 3YD Bin 3x/week | 3YD Bin 1x/week | 3YD Bin 3x/week |
| Oro Loma Sanitary Dist - Hayward (L2) | \$ 10.41 | \$ 16.47 | \$ 28.66 | \$ 40.81 | \$ 94.98 | \$ 221.50 | \$ 231.70 | \$ 611.27 | | |
| Oro Loma Sanitary Dist - Unincorp (L1) | \$ 10.69 | \$ 16.75 | \$ 28.94 | \$ 41.09 | \$ 94.98 | \$ 221.50 | \$ 231.70 | \$ 611.27 | | |
| Emeryville | \$ 10.21 | \$ 16.91 | \$ 33.80 | \$ 50.71 | \$ 100.67 | \$ 302.01 | \$ 302.01 | \$ 906.03 | | |
| Walnut Creek | \$ 14.86 | \$ 17.80 | \$ 35.59 | \$ 53.39 | \$ 90.65 | \$ 271.96 | \$ 271.96 | \$ 815.85 | | |
| Dublin | N/A | \$ 17.99 | \$ 33.04 | \$ 48.09 | \$ 80.21 | \$ 280.55 | \$ 240.63 | \$ 761.81 | | |
| Oro Loma Sanitary Dist - San Leandro (L3) | \$ 11.52 | \$ 18.47 | \$ 32.31 | \$ 46.18 | \$ 108.17 | \$ 252.27 | \$ 263.91 | \$ 696.22 | | |
| Mountain View | \$ 12.95 | \$ 18.95 | \$ 37.90 | \$ 56.85 | \$ 102.75 | \$ 308.35 | \$ 291.10 | \$ 839.55 | | |
| Livermore | \$ 11.56 | \$ 19.29 | \$ 42.40 | \$ 70.36 | \$ 90.61 | \$ 282.69 | \$ 271.82 | \$ 866.03 | | |
| Newark | \$ 19.54 | \$ 21.72 | \$ 38.47 | \$ 55.20 | \$ 85.17 | \$ 235.24 | \$ 225.32 | \$ 614.50 | | |
| San Leandro | \$ 18.63 | \$ 23.22 | \$ 38.64 | \$ 54.05 | \$ 101.80 | \$ 307.75 | \$ 307.75 | \$ 923.28 | | |
| Hayward | \$ 16.45 | \$ 24.03 | \$ 42.87 | \$ 61.67 | \$ 105.16 | \$ 285.19 | \$ 270.95 | \$ 747.82 | | |
| Albany | \$ 22.13 | \$ 24.77 | \$ 42.82 | \$ 60.87 | \$ 98.73 | \$ 296.19 | \$ 296.21 | \$ 888.63 | | |
| Fremont | \$ 25.18 | \$ 25.71 | \$ 28.16 | \$ 41.44 | \$ 73.89 | \$ 212.55 | \$ 166.10 | \$ 489.17 | | |
| Berkeley (District 1 & 2) | \$ 17.23 | \$ 27.56 | \$ 55.10 | \$ 82.62 | \$ 133.47 | \$ 376.07 | \$ 369.38 | \$ 1,097.15 | | |
| Oakland | \$ 20.63 | \$ 27.68 | \$ 60.36 | \$ 93.00 | \$ 129.95 | \$ 413.57 | \$ 340.70 | \$ 1,073.93 | | |
| Sunnyvale | N/A | \$ 28.70 | \$ 35.05 | \$ 41.40 | \$ 115.00 | \$ 344.99 | \$ 288.59 | \$ 865.77 | | |
| Berkeley (District 3) | \$ 18.23 | \$ 29.08 | \$ 58.14 | \$ 87.20 | \$ 133.47 | \$ 376.07 | \$ 369.38 | \$ 1,097.15 | | |
| Castro Valley | \$ 19.92 | \$ 30.89 | \$ 53.65 | \$ 76.45 | \$ 218.54 | \$ 655.57 | \$ 581.62 | \$ 1,630.29 | | |
| Alameda (current rate) | \$ 19.67 | \$ 30.95 | \$ 51.67 | \$ 72.17 | \$ 117.21 | \$ 358.66 | \$ 351.64 | \$ 1,075.99 | | |
| Alameda (proposed incr. eff. 7/1/11) | \$ 22.67 | \$ 31.45 | \$ 51.67 | \$ 72.17 | \$ 119.79 | \$ 366.55 | \$ 359.38 | \$ 1,099.66 | | |
| Union City | \$ 31.05 | \$ 36.58 | \$ 64.19 | \$ 91.80 | \$ 114.15 | \$ 315.27 | \$ 299.13 | \$ 815.22 | | |
| Piedmont | \$ 45.48 | \$ 47.71 | \$ 55.70 | \$ 65.26 | \$ 149.64 | \$ 421.81 | N/A | N/A | | |
| All City Average | \$ 18.95 | \$ 25.12 | \$ 43.14 | \$ 61.94 | \$ 111.77 | \$ 323.01 | \$ 301.47 | \$ 882.22 | | |

Solid Waste Residential Rate Survey
(30 - 35 gal. Rates as of April 1, 2011 unless otherwise noted)

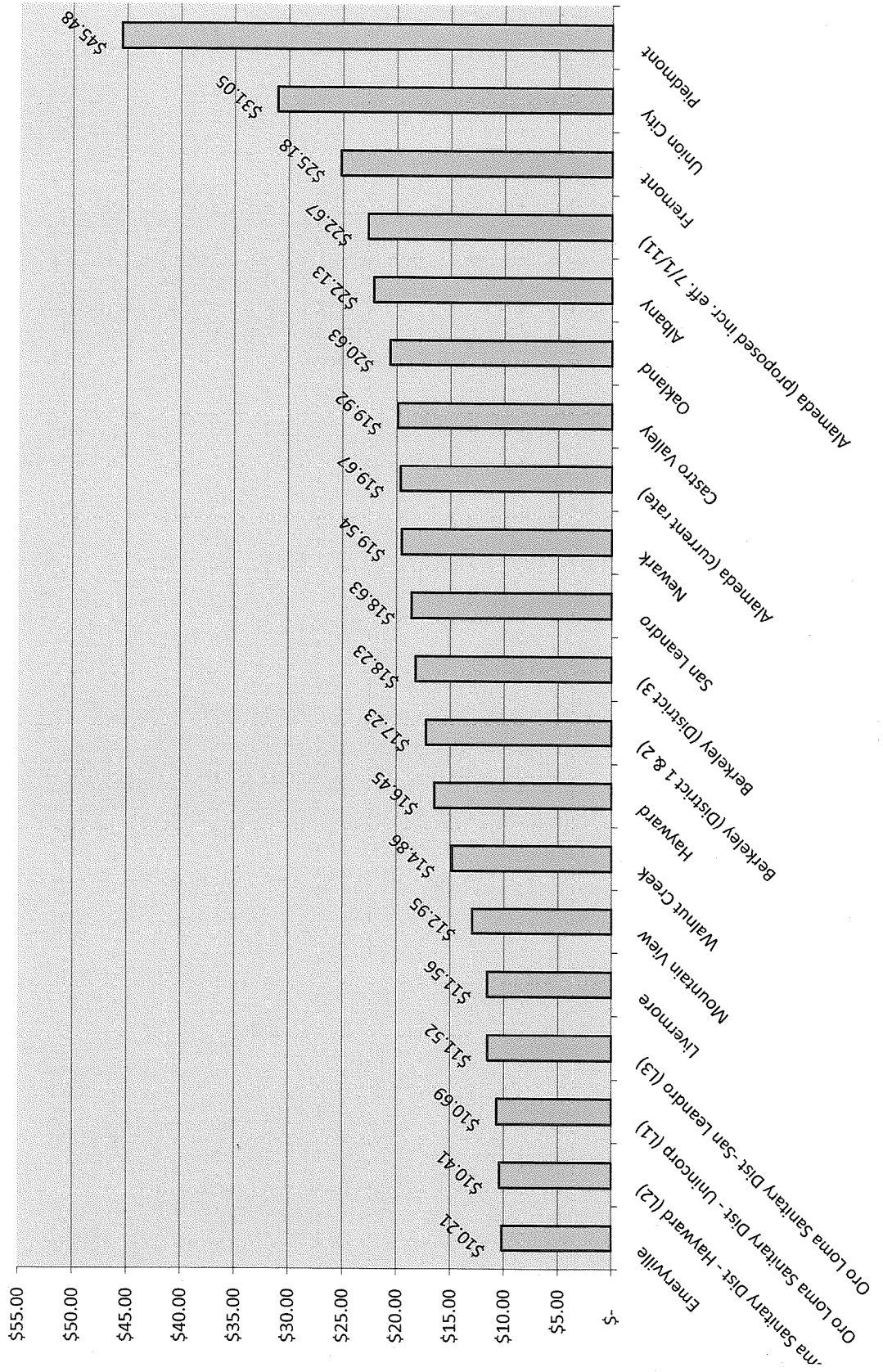


CITY OF ALAMEDA
Bay Area Rate Survey

Solid Waste Rates (as of April 1, 2011 unless otherwise noted)

| Jurisdiction | Res. Single-Family | | | | Commercial | | | |
|------------------------------------------|--------------------|-----------|-----------|-----------|--------------------|--------------------|--------------------|--------------------|
| | 20 Gal. | 30-35Gal. | 60-64Gal. | 90-96Gal. | 1YD Bin 1x/week | 1YD Bin 3x/week | 3YD Bin 1x/week | 3YD Bin 3x/week |
| Emeryville | \$ 10.21 | \$ 16.91 | \$ 33.80 | \$ 50.71 | \$ 100.67 | \$ 302.01 | \$ 302.01 | \$ 906.03 |
| Oro Loma Sanitary Dist - Hayward (L2) | \$ 10.41 | \$ 16.47 | \$ 28.66 | \$ 40.81 | \$ 94.98 | \$ 221.50 | \$ 231.70 | \$ 611.27 |
| Oro Loma Sanitary Dist - Unincorp (L1) | \$ 10.69 | \$ 16.75 | \$ 28.94 | \$ 41.09 | \$ 94.98 | \$ 221.50 | \$ 231.70 | \$ 611.27 |
| Oro Loma Sanitary Dist -San Leandro (L3) | \$ 11.52 | \$ 18.47 | \$ 32.31 | \$ 46.18 | \$ 108.17 | \$ 252.27 | \$ 263.91 | \$ 696.22 |
| Livermore | \$ 11.56 | \$ 19.29 | \$ 42.40 | \$ 70.36 | \$ 90.61 | \$ 282.69 | \$ 271.82 | \$ 866.03 |
| Mountain View | \$ 12.95 | \$ 18.95 | \$ 37.90 | \$ 56.85 | \$ 102.75 | \$ 308.35 | \$ 291.10 | \$ 839.55 |
| Walnut Creek | \$ 14.86 | \$ 17.80 | \$ 35.59 | \$ 53.39 | \$ 90.65 | \$ 271.96 | \$ 271.96 | \$ 815.85 |
| Hayward | \$ 16.45 | \$ 24.03 | \$ 42.87 | \$ 61.67 | \$ 105.16 | \$ 285.19 | \$ 270.95 | \$ 747.82 |
| Berkeley (District 1 & 2) | \$ 17.23 | \$ 27.56 | \$ 55.10 | \$ 82.62 | \$ 133.47 | \$ 376.07 | \$ 369.38 | \$ 1,097.15 |
| Berkeley (District 3) | \$ 18.23 | \$ 29.08 | \$ 58.14 | \$ 87.20 | \$ 133.47 | \$ 376.07 | \$ 369.38 | \$ 1,097.15 |
| San Leandro | \$ 18.63 | \$ 23.22 | \$ 38.64 | \$ 54.05 | \$ 101.80 | \$ 307.75 | \$ 307.75 | \$ 923.28 |
| Newark | \$ 19.54 | \$ 21.72 | \$ 38.47 | \$ 55.20 | \$ 85.17 | \$ 235.24 | \$ 225.32 | \$ 614.50 |
| Alameda (current rate) | \$ 19.67 | \$ 30.95 | \$ 51.67 | \$ 72.17 | \$ 117.21 | \$ 358.66 | \$ 351.64 | \$ 1,075.99 |
| Castro Valley | \$ 19.92 | \$ 30.89 | \$ 53.65 | \$ 76.45 | \$ 218.54 | \$ 655.57 | \$ 581.62 | \$ 1,630.29 |
| Oakland | \$ 20.63 | \$ 27.68 | \$ 60.36 | \$ 93.00 | \$ 129.95 | \$ 413.57 | \$ 340.70 | \$ 1,073.93 |
| Albany | \$ 22.13 | \$ 24.77 | \$ 42.82 | \$ 60.87 | \$ 98.73 | \$ 296.19 | \$ 296.21 | \$ 888.63 |
| Alameda (proposed incr. eff. 7/1/11) | \$ 22.67 | \$ 31.45 | \$ 51.67 | \$ 72.17 | \$119.79 | \$366.55 | \$359.38 | \$1,099.66 |
| Fremont | \$ 25.18 | \$ 25.71 | \$ 28.16 | \$ 41.44 | \$ 73.89 | \$ 212.55 | \$ 166.10 | \$ 489.17 |
| Union City | \$ 31.05 | \$ 36.58 | \$ 64.19 | \$ 91.80 | \$ 114.15 | \$ 315.27 | \$ 299.13 | \$ 815.22 |
| Piedmont | \$ 45.48 | \$ 47.71 | \$ 55.70 | \$ 65.26 | \$ 149.64 | \$ 421.81 | N/A | N/A |
| Dublin | N/A | \$ 17.99 | \$ 33.04 | \$ 48.09 | \$ 80.21 | \$ 280.55 | \$ 240.63 | \$ 761.81 |
| Sunnyvale | N/A | \$ 28.70 | \$ 35.05 | \$ 41.40 | \$ 115.00 | \$ 344.99 | \$ 288.59 | \$ 865.77 |
| All City Average | \$ 18.95 | \$ 25.12 | \$ 43.14 | \$ 61.94 | \$ 111.77 | \$ 323.01 | \$ 301.47 | \$ 882.22 |

Solid Waste Residential Rate Survey
(20 gal. Rates as of April 1, 2011 unless otherwise noted)



CITY OF ALAMEDA
Bay Area Services Survey

| | Alameda | Albany | Castro Valley | Fremont | Oakland |
|----------------------------------------------------|-----------------------------------------------------------------------------------------------------|-------------------------------------------------------------|----------------------------------------------|------------------------------------------------------------|-----------------------------------------------------------------------|
| Services Included in Base Solid Waste Rate: | | | | | |
| Collection frequency - Solid Waste | Weekly | Weekly | Weekly | Weekly | Weekly |
| Collection frequency - Recycling | Weekly | Weekly | Weekly | Weekly | Weekly |
| Collection frequency - Yard Waste | Weekly | Weekly | Weekly | Weekly | Weekly |
| Food waste - Single Family | Yes | Yes | Yes | Yes | Yes |
| Food waste - Commercial/Multi Family | Free up to 96 gallons; 20% discount thereafter | Not available for Multi Family; 50% discount for Commercial | Approx 25% discount | 50% discount | No - (Open competition) |
| Used Oil collection curbside - Single Family | Yes | Yes | Yes | Yes | Yes |
| Used Oil collection curbside - Multi Family | Yes | Yes | No | No | Yes |
| Other: | | | | | |
| Micro Can (i.e. 10 gallon) | Yes | Yes | No | No | No |
| Commercial Base* | Small | Med | Small | Med | Large |
| Rate Discounts | 1. Senior 2. Low-Income 3. Organic materials 4. Group billing of Multiplex or multi/family | 1. Senior | 1. Low-Income 2. Low Greenwaste generator | 1. Senior 2. Low-Income 3. Free to residents over 80 | 1. Low-Income senior discount 2. Trailer Pk & MF Units (5 & above) |

* Typically,

CITY OF ALAMEDA
Bay Area Rate Survey

Solid Waste Rates (as of April 1, 2011 unless otherwise noted)

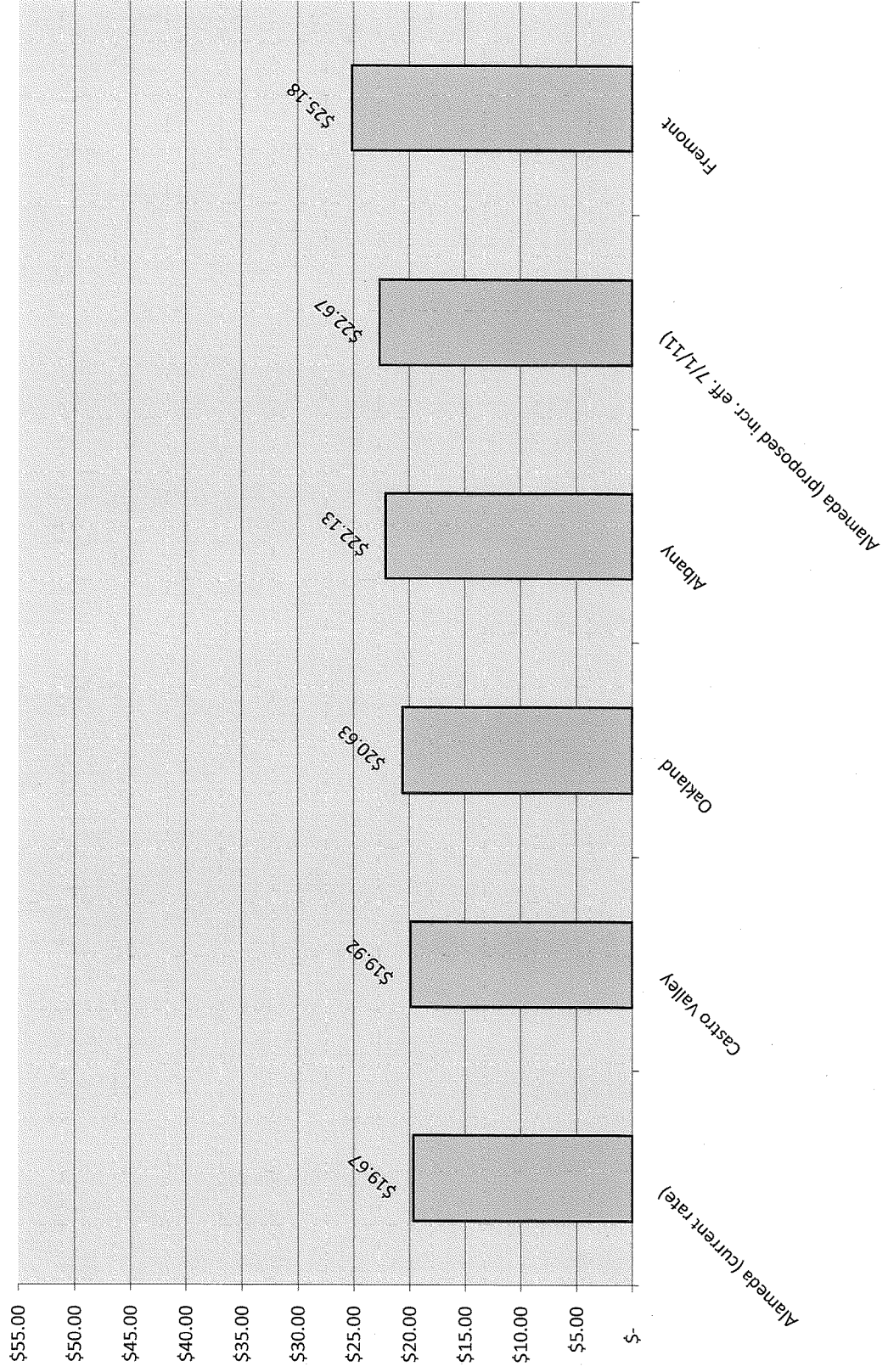
| Jurisdiction | Res. Single-Family | | | | Commercial | | | |
|--------------------------------------|--------------------|-----------|-----------|-----------|--------------------|--------------------|--------------------|--------------------|
| | 20 Gal. | 30-35Gal. | 60-64Gal. | 90-96Gal. | 1YD Bin 1x/week | 1YD Bin 3x/week | 3YD Bin 1x/week | 3YD Bin 3x/week |
| Albany | \$ 22.13 | \$ 24.77 | \$ 42.82 | \$ 60.87 | \$ 98.73 | \$ 296.19 | \$ 296.21 | \$ 888.63 |
| Fremont | \$ 25.18 | \$ 25.71 | \$ 28.16 | \$ 41.44 | \$ 73.89 | \$ 212.55 | \$ 166.10 | \$ 489.17 |
| Oakland | \$ 20.63 | \$ 27.68 | \$ 60.36 | \$ 93.00 | \$ 129.95 | \$ 413.57 | \$ 340.70 | \$ 1,073.93 |
| Castro Valley | \$ 19.92 | \$ 30.89 | \$ 53.65 | \$ 76.45 | \$ 218.54 | \$ 655.57 | \$ 581.62 | \$ 1,630.29 |
| Alameda (current rate) | \$ 19.67 | \$ 30.95 | \$ 51.67 | \$ 72.17 | \$ 117.21 | \$ 358.66 | \$ 351.64 | \$ 1,075.99 |
| Alameda (proposed incr. eff. 7/1/11) | \$ 22.67 | \$ 31.45 | \$ 51.67 | \$ 72.17 | \$ 119.79 | \$ 366.55 | \$ 359.38 | \$ 1,099.66 |
| All City Average | \$ 21.70 | \$ 28.58 | \$ 48.06 | \$ 69.35 | \$ 126.35 | \$ 383.85 | \$ 349.27 | \$ 1,042.95 |

LINKS TO Data 1 TAB

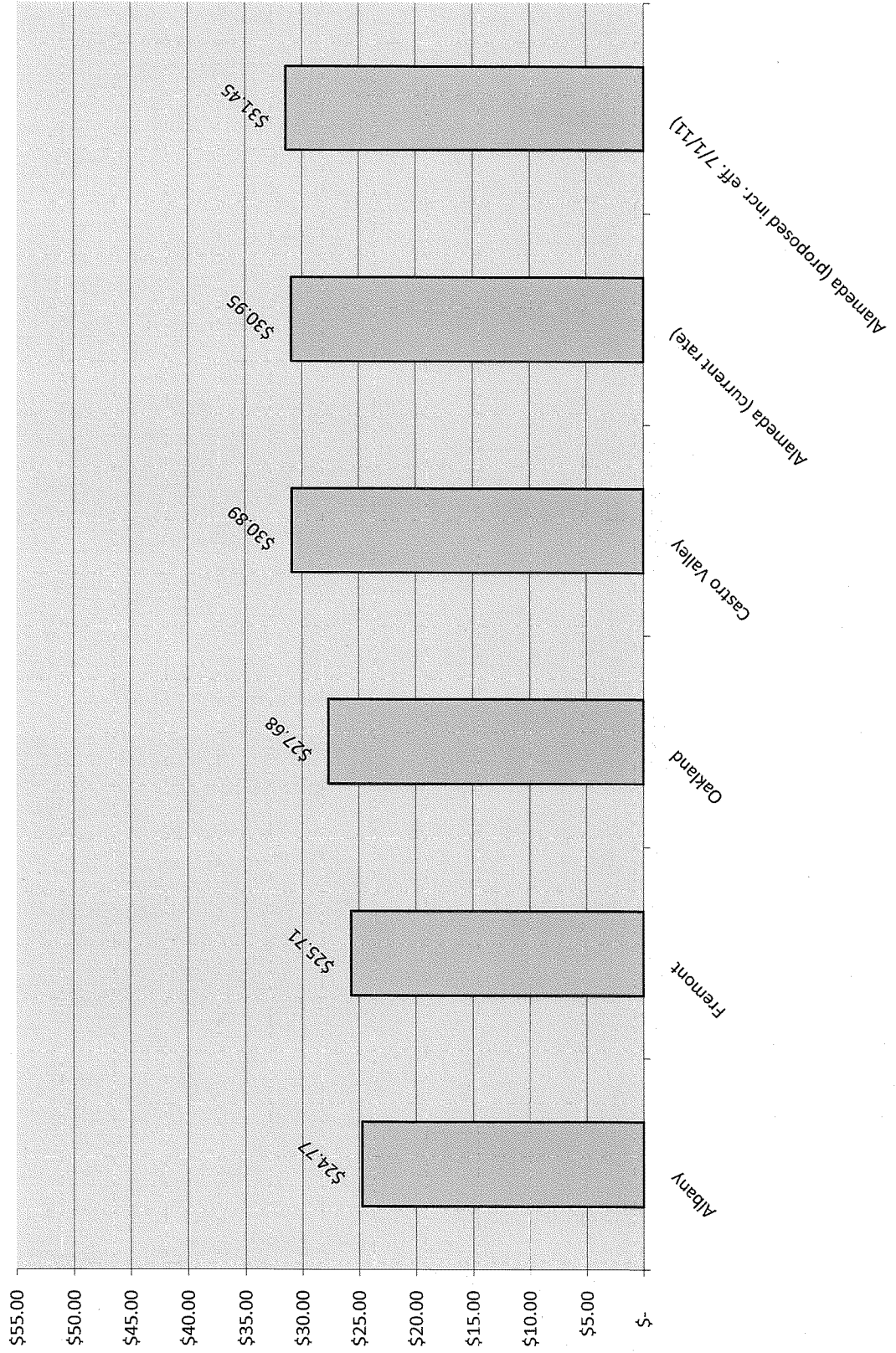
| Jurisdiction | Res. Single-Family | | | | Commercial | | | |
|--------------------------------------|--------------------|-----------|-----------|-----------|--------------------|--------------------|--------------------|--------------------|
| | 20 Gal. | 30-35Gal. | 60-64Gal. | 90-96Gal. | 1YD Bin 1x/week | 1YD Bin 3x/week | 3YD Bin 1x/week | 3YD Bin 3x/week |
| Alameda (current rate) | \$ 19.67 | \$ 30.95 | \$ 51.67 | \$ 72.17 | \$ 117.21 | \$ 358.66 | \$ 351.64 | \$ 1,075.99 |
| Castro Valley | \$ 19.92 | \$ 30.89 | \$ 53.65 | \$ 76.45 | \$ 218.54 | \$ 655.57 | \$ 581.62 | \$ 1,630.29 |
| Oakland | \$ 20.63 | \$ 27.68 | \$ 60.36 | \$ 93.00 | \$ 129.95 | \$ 413.57 | \$ 340.70 | \$ 1,073.93 |
| Albany | \$ 22.13 | \$ 24.77 | \$ 42.82 | \$ 60.87 | \$ 98.73 | \$ 296.19 | \$ 296.21 | \$ 888.63 |
| Alameda (proposed incr. eff. 7/1/11) | \$ 22.67 | \$ 31.45 | \$ 51.67 | \$ 72.17 | \$ 119.79 | \$ 366.55 | \$ 359.38 | \$ 1,099.66 |
| Fremont | \$ 25.18 | \$ 25.71 | \$ 28.16 | \$ 41.44 | \$ 73.89 | \$ 212.55 | \$ 166.10 | \$ 489.17 |
| All City Average | \$ 21.70 | \$ 28.58 | \$ 48.06 | \$ 69.35 | \$ 126.35 | \$ 383.85 | \$ 349.27 | \$ 1,042.95 |

LINKS TO Data above

Solid Waste Residential Rate Survey
(20 gal. Rates as of April 1, 2011 unless otherwise noted)



Solid Waste Residential Rate Survey
(30 - 35 gal. Rates as of April 1, 2011 unless otherwise noted)



CITY OF ALAMEDA RESOLUTION NO. _____

ESTABLISHING INTEGRATED WASTE COLLECTION CEILING RATES AND SERVICE FEES FOR ALAMEDA COUNTY INDUSTRIES, INC. FOR RATE PERIOD 10 (JULY 2011 TO JUNE 2012) AND ALLOCATE \$210,000 FROM THE INTEGRATED WASTE MANAGEMENT ACCOUNT

WHEREAS, in 2002 the City of Alameda entered into a Franchise Agreement (FA) with Alameda County Industries (ACI), for solid waste, recyclable materials, and organics materials curbside collection for a ten-year period; and

WHEREAS, in 2009 the City of Alameda extended the same FA with ACI for solid waste, recyclable materials, and organics materials curbside collection until 2022; and

WHEREAS, on March 29, 2011, ACI submitted a rate application covering Rate Period 10 (RP10) projections; and

WHEREAS, City staff and consultant, Hilton, Farnkopf & Hobson (HFH), evaluated the request for rate increase applications in accordance with the existing FA with ACI; and

WHEREAS, the City Council finds that the solid waste, recyclable materials, and organic materials collection will be consolidated into one integrated waste management fee; and

WHEREAS, the City Council finds that the integrated waste management rates approved by this resolution provide ACI with a reasonable rate of return; and

WHEREAS, Ordinance No. 2476, passed by the City Council on February 20, 1990, states that all subsequent rates for collection, processing, and delivery to the City specified disposal site of integrated solid waste shall be set by Resolution of the City Council; and

WHEREAS, Ordinance No. 2629, passed by the City Council on May 4, 1993, states that all subsequent changes to the method of collection surcharges shall be set by Resolution of the City Council:

NOW, THEREFORE, BE IT RESOLVED that the City Council of the City of Alameda establishes the integrated waste collection ceiling rates and services fees for ACI for RP10 (July 2011 to June 30, 2012) as shown on Exhibit 1.

* * * * *

I, the undersigned, hereby certify that the foregoing Resolution was duly and regularly adopted and passed by the Council of the City of Alameda in a regular meeting assembled on the 7th day of June, 2011, by the following vote to wit:

AYES:

NOES:

ABSENT:

ABSENTIONS:

IN WITNESS, WHEREOF, I have hereunto set my hand and affixed the official seal of said City this 8th day of June, 2011.

Lara Weisiger, City Clerk
City of Alameda